

“We’ve stepped our business up several pegs”

Anthony Haynes Architectural Cabinetmaking.

Anthony Haynes runs a successful custom cabinetmaking business in the Adelaide suburb of Glynde. The business has an excellent reputation built up over 15 years and a steady stream of work in high end home fitouts and extensions, Bars, Chemists, Dentists and Hotel, Hairdressers and other shopfitting. Anthony prides himself on his companies ‘personal touch’ a very hands on approach and the skills of his 5 staff. Business was on the up and up but a problem developed – trouble finding new staff. Further development and expansion was a real issue.



The solution proved easier than Anthony imagined. This year he has significantly increased his output and ability to take on more work and deliver everything on time and without any new staff or expensive overtime. In addition material waste has been greatly reduced, assembly time is significantly quicker and work previously ‘bought in’ like routed doors are now made ‘in house’, increasing profitability. All thanks to the new team member, the ‘BHP200’ nesting router from Weeke, the CNC specialists of the German Homag Group.

Anthony explains. “Our panelsaw was running flat out so initially we looked at a Beamsaw but when we saw a nesting machine in action we realised it was the answer.” So the search was on and something Anthony took very seriously. “We’re not a big company and I couldn’t afford to make a mistake so we looked closely at all the major suppliers, visited a bunch of other companies using these machines and spoke to people around the country. We needed accuracy if we wanted to start making routed doors so I knew a gantry machine was a must. We also do a wide range of work and never really know what we will be asked to do next so a machine that easily adapts to different requirements was also a top priority.” The Weeke’s unique ‘OTRIX’ table system delivered unmatched versatility and with its 3700mm working length specialised items like 3 metre tall wardrobe doors that are currently ‘in vogue’ with many Architects we work with are no problem.

“In fact we now base our production around 3600mm sheets which we tried to avoid with the Panelsaw. That’s improved our yield quite a lot. Its good to see the waste bins taking so much longer to fill these days”

In addition to the CNC Anthony has added a design package from ‘3d kitchen’ so he now offers his homeowner customers a complete design, build and install package. “The design package linked straight into the Weeke and we create the nest layouts automatically with Weeke’s ‘WoodNest’ program. The whole software area was easier than I thought and we were getting our work off the machine within 2 days of it being installed and I also like the idea of having local service backup”

Anthony’s philosophy when deciding on a new machine is always to buy ‘a couple of pegs’ above his immediate needs. “We did that with our Brandt Edgebander and continue to get a fantastic finish that we don’t touch straight off that machine. I like the time savings and my customers love the finish. I also plan to have the Weeke working hard for a long time and didn’t see the sense in skimping up front to save a few dollars and then having to work with a machine that wouldn’t match our needs in the future.” Anthony cites several other unique Weeke features like their guaranteed drill depth and twin Z axis drives to make his point. “Everyone uses 35mm hinges and most use cams. Why would you buy a machine that doesn’t guarantee these sit flush and square?”

Doing things the right way, first time, every time is a way of working that’s a cornerstone of Anthony Haynes success – as it is Weeke’s.